

# **Company Overview**

Award-winning Lockstep® connects the world's accounting teams to help them work better together. The pioneer in Connected Accounting, Lockstep develops tools and platforms for fintech developers and accounting teams to automate workflows between the accounting systems that are at the heart of all businesses. For developers, Lockstep API is the easy, modern platform for building fintech applications that work with their customers' accounting systems. For accounting teams, Lockstep's applications automate accounts receivable and accounts payable workflows improving efficiency and cash flow. Based in Seattle, Lockstep has won numerous awards including the 2022 BIG Innovation Award, 2021 Top Cash Management Solution by CFO Tech Outlook, and The Cloud Awards' Most Promising Start-up. Visit www.lockstep.io for more information.

#### Lockstep Receivables

Get paid faster and easier.

Modernize collections with automated communication, online payments, and automated cash application.

#### Lockstep Inbox

Email for accounting teams is broken. Lockstep Inbox is here to fix it, for free. Streamline your accounting workflows, increase your productivity, and eliminate paper and PDFs from your work stream for free.

# Fact Sheet

Recognized as a fintech and accounting solution leader, Lockstep helps you get paid faster. Lockstep customers see an average 20x ROI by investing in collections automation improving cash flow by 31% or more.

Boilerplate: Award-winning Lockstep® connects the world's accounting teams to help them work better together. The pioneer in Connected Accounting, Lockstep develops tools and platforms for fintech developers and accounting teams to automate workflows between the accounting systems that are at the heart of all businesses. For developers, Lockstep API is the easy, modern platform for building fintech applications that work with their customers' accounting systems. For accounting teams, Lockstep's applications automate accounts receivable and accounts payable workflows improving efficiency and cash flow. Based in Seattle, Lockstep has won numerous awards including the 2022 BIG Innovation Award, 2021 Top Cash Management Solution by CFO Tech Outlook, and The Cloud Awards' Most Promising Start-up. Visit www.lockstep.io for more information.

Media Contact Melissa Hendrick EVP of Marketing Email: <u>mhendrick@lockstep.io</u>

#### Locations

Lockstep U.S. Seattle Office 113 Cherry Street Seattle, WA 98104-2205

Cleveland Office 521 5th Ave. Chardon, OH 44024 Lockstep India Sky Loft, Creaticity Mall Shastrinagar, Yerwada Pune – 411006 Maharashtra

1<sup>st</sup> – 2<sup>nd</sup> Sky Loft, Opp Golf Course Shastrinagar, Yerwada Pune – 411006 Maharashtra

#### Stay Connected

Twitter: <u>@LockstepNetwork</u> LinkedIn: <u>@Lockstephq</u> Reddit: <u>u/Lockstep\_Network</u> Website: <u>https://lockstep.io/</u>

#### Lockstep:

- Lockstep connects the world's finance teams to help them work better together. The AR collection automation your AR department needs.
- Lockstep has the best customer success rate of any AR automation company. <u>Hear it for</u> <u>yourself from our customers</u>.
- Leverage one Lockstep's 40+ integrations to financial software to make your day-to-day activities more efficient and rewarding.

# Leadership

## Peter Horadan, CEO and Co-Founder

Peter Horadan is the chief executive officer and co-founder of Lockstep whose mission is to help the world's finance teams work better together. From balancing his father's columnar pads at age 12, to building some of the most-used financial software on Earth – Peter has been improving accounting software his entire life. Before that, he was CTO and global head of engineering at Avalara, the leader in transactional tax management. Peter led the development of the SaaS version of Concur Expense, the worldwide leader in expense management. Peter also built some of the world's first online banking software at Microsoft and authored international standards still in use today. Peter has a BS in Engineering from Rensselaer Polytechnic Institute.

## Matthew Shanahan, Chief Strategy Officer and Co-Founder

Matthew Shanahan is the chief strategy officer and co-founder of Lockstep whose mission is to help the world's finance teams work better together. Matt specializes in building new software categories and finding product-market fit. He has taken products from zero revenue through exit including IPO and acquisition. Matt has held senior positions at Globys, Azuqua, Scout Analytics, Documentum, and Accenture. Matt holds an MS and BS in Computer Engineering from the University of Washington.

#### Melissa Hendrick, EVP, Marketing

Melissa Hendrick is the executive vice president of marketing at Lockstep, whose mission is to help the world's finance teams work better together. Melissa is responsible for defining and activating the overall marketing strategy for Lockstep to establish a clear connection between marketing activity, the buyer's journey, and business growth. She is an omni-channel demand generation marketing executive with extensive B2B SaaS enterprise and mid-market strategic marketing expertise across a broad range of marketing capabilities and functions. Melissa has held senior positions at TeamSupport, LLC, Yooz, Inc, and Thompson Reuters. Melissa graduated Summa cum Laude from the University of Texas at Dallas.

## Rosalyn Curato, Chief Customer Officer

Rosalyn Curato is the Chief Customer Officer at Lockstep, a connected accounting platform that is simplifying the tech stack for accounting teams around the world. Rosalyn has built and scaled diverse, high-performing customer success teams who drive value to customers. Prior to her foray in the startup scene, Rosalyn spent a decade on Wall Street at firms such as JPMorgan, Goldman Sachs, and Citi. Rosalyn holds a BS in Finance and International Business from New York University and is a founding Board Member of Brooklyn Laboratory Charter School.

**Resources** Download headshots and logos, <u>here</u>.